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Berjé has strived for excellence as a supplier of Essential Oils, Aromatic Chemicals, and Fragrance Materials since our early days in New York City. In those six decades Berjé has built an inventory of over 3000 ingredients that covers the esoteric to the everyday. Rigorous QC standards, comprehensive traceability programs, and our recent SQF Level 3 certification have established Berjé as a top tier source. With that foundation, Berjé is breaking new ground on improving the Flavor and Fragrance Industry's standard of service. As we further our commitment to promoting environmentally stable solutions, Berjé guarantees the quality of the past and the good sustainable business practices of the future.

## AN UNCOMMON INVENTORY

Berjé enjoys an international reputation as a reliable source not only for mainstream products but also for the obscure raw materials that often provide the flash of inspiration required by flavorists in the endless search for novel effects. This position allows us to offer a diverse palette of products at competitive pricing. In 2003, Berjé Trakia was formed in Plovdiv, Bulgaria for the manufacture and sourcing of natural essential oils from this important producing region. After thirteen harvests, we are still producing Rose and Lavender Oils at a consistent quality.

Carteret, New Jersey is strategically located near high volume international airports and seaports for rapid dispatch of material. We provide products to over 60 countries on six continents. We also maintain warehouses in the Midwest and California to better serve the just-in-time needs of our domestic customers.

Internationally, we have cultivated a long list of partners to give our customers access to the most comprehensive inventory possible. Arrangements with Miltitz in Germany and F.D. Copeland in the UK open up the American market to a whole range of specialized flavor ingredients, notably in the mint and citrus categories.



## ESSENTIAL OILS, AROMATIC CHEMICALS, FLAVOR INGREDIENTS

Berjé strives to carry an inclusive selection of Essential Oils, Aromatic Chemicals, and Flavor Ingredients. Much of our expertise lies in essential oils and natural derivatives. Having drawn these extracts from a wide range of global suppliers, we keep multiple grades of oils and derivatives in stock to accommodate any number of specifications. From containers of citrus oils to custom quantities of Boronia Absolute, we provide the full spectrum of naturally derived ingredients.

Berjé also maintains an inventory of thousands of aroma chemicals and flavor ingredients. Our selection of esters, phenols, pyrazines, sweeteners, and cooling ingredients is nearly comprehensive for flavor use. Combined with the Whole Herb Company, our sister company, we can offer ingredients both as botanicals and in their extract form across a broad listing of spices, teas, and blends.

In 2009, the Whole Herb Company of Sonoma, California joined the Berjé family of companies, adding an extraordinary new chapter to Berjé's expanding story. This strategic partnership gives customers of both companies access to the finest herbs, spices, botanicals, nutraceuticals, and essential oils on the market.

Continuing the trend of growth and diversification, Berjé acquired C-Essence, a Swiss artisanal producer of Cognac Oil. This coproduct of cognac distillation has seen consistent flavor and fragrance use for decades. With our robust regulatory framework and enhanced production capabilities Berjé is now primed to bring this ingredient into a new age of flavor usage.

## WORLDWIDE WAREHOUSE AND DISTRIBUTION AGREEMENTS

Our model is designed to provide rapid turnaround for a global customer base. Our headquarters and main production facility in

## UNIQUE CAPABILITIES AND STRATEGIC ADVANTAGES

Berjé's manufacturing capabilities include blending, filtering, decolorizing, fragrance compounding, and custom formulation to meet your unique requirements. That is because both service and quality are obsessions at Berjé. That obsession played heavily into our push in 2013 to earn our SQF Level 3 Certification.

In the Quality Control Lab we try to provide our degreed chemists with all of the tools they need to do their job quickly and effectively. Our state of the art analytical machines and cutting edge software allow us to really look into the finer details of the material. By streamlining routine tasks, we've given the chemists the ability to focus on finding creative solutions to challenging problems.